

Next PDM ...
our Sunrise Edition

**Friday
Morning,
December 14,
2007**

Holiday Inn Airport

4600 Genesee Street, Cheektowaga
Corner of Holtz Road

7:15-7:30 a.m.....Registration
**7:30-8:00 a.m....Networking &
Breakfast**
8:00-9:00 a.m.....Program

Members, Guests & Students -\$15.00

For reservations, log on to
www.apics-buffalo.com or
call APICS at PPM OffiCenter,
(716) 648-0972 or Fax (716) 646-1599
Reservations requestd by
Tuesday, December 11th

* If you find that you can attend after the
“deadline,” please give us a call. Likewise,
if you make a reservation and cannot attend,
please cancel.

Professional Breakfast Meeting:

"Strategic Sourcing Using Six Sigma Methodology"



Happy Holidays! You are cordially invited
on Friday morning, December 14 at The Holiday Inn
Airport, when APICS-Buffalo is hosting a Professional Development
Meeting.

The speaker will be current Board Member, and Past Buffalo Chapter
President, Kimberly L. Smith, C.P.M., CPIM, CIRM, who will present
"Strategic Sourcing Using Six Sigma Methodology".

Smith, a Senior Sourcing Manager at Praxair, Inc., has three decades of
materials management experience, which most recently has encompassed
strategic global sourcing using e-auctions and Six Sigma methods. Certified
by APICS and NAPM/ISM she is a Six Sigma Green Belt with a Masters
Degree in Organizational Leadership.

Kim's experience has been applied in a breadth of commodities, which
has been enriched by her work experience with diverse organizations
including printing, metal fabrication, medical products, and atmospheric
gases. The chapter is delighted to present a subject-matter-expert from our
membership!



In the spirit of the holiday, members and guests are asked
to **bring a non-perishable donation for the Food Bank of
WNY**. Those bringing a donation will be included in a special
door prize drawing as well as have the opportunity to
give back to the community!

We look forward to your attendance on December 14 as
we close the calendar year and celebrate the season.
You are encouraged to register early and bring a guest!

Food for Thought..

I would like you to think back about why you joined APICS. Did you do it so that you could get some letters after your name on your business card? Most likely not. You did it to further develop your professional skills and were most likely encouraged by a more senior associate at your workplace.

If your APICS experience has been anything like my 15 years, you have had times where you are heavily involved in chapter activities and times where you may not have even read the newsletter. If you are going through one of the less involved times, I would strongly encourage you to re-engage yourself with the Buffalo Chapter. We are only as strong as our membership base.

I would also encourage you to look around your workplace and bring someone else to an upcoming APICS Professional Development Meeting or some other function. Someone did it for me and changed my professional life forever. You could have the same impact on a new co-worker, intern, a recent college graduate that lives in your neighborhood, etc. It only takes a minute to ask them. Thank you for your time and consideration.

Matt Bartels, APICS Marketing Co-Director



APICS - The Association for Operations Management - Buffalo Chapter #21

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President's Message



APICS Members & Associates:

On behalf of our BOD, we wish you all a safe and wonderful Holiday season. Please take a moment to remember all our dedicated Service men and women who are not home for the Holidays and say a prayer for their safe return.

Rick

Rick Haniszewski, CPIM
2007-2008 President, APICS-Buffalo Chapter

Help Wanted

Assistant Treasurer for APICS Chapter. Objective is to work with Treasurer to learn duties and move up to full Treasurer position at the end of this Fiscal Year. (July 1, 2008)

Responsibilities of Treasurer position:

- ♦ Maintain all financial records for the organization.
- ♦ Work with Board of Directors to prepare budgets.
- ♦ Provide monthly reports to Board of Directors, including budget comparisons and current financial position.
- ♦ Handle all banking transactions and reconcile checking account.
- ♦ Attend chapter meetings, collect money and pay bills as required.
- ♦ Prepare Tax reports as required.

Skills required:

- ♦ Ability to work accurately with numbers.
- ♦ Excel spreadsheet experience.
- ♦ Quicken software experience is a plus.
- ♦ Bookkeeping or Accounting background is a plus.

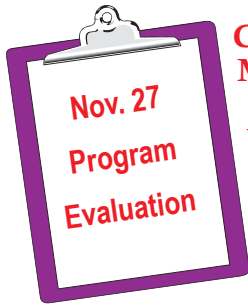
PERSONAL attributes desired:

- ♦ Must be trustworthy.
- ♦ Must be able to attend monthly Board meetings.
- ♦ Must be able to attend monthly Chapter meetings.
- ♦ Willing to commit an additional 6 hours per month, (in addition to meetings) for record keeping and banking.
- ♦ Able to work with other Board Members and provide assistance as needed.

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management.

APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.





Gary Pezzuti presenting at the Millenium Hotel...

Workshop: “Cataloguing Your Experience”

1) How effective was the speaker?:

0% poor, 0% fair, 5% average, 35% good, 60% excellent

2) How useful was the topic?:

5% poor, 0% fair, 5% average, 30% good, 60% excellent

3) Would you attend a future session on this topic with a different speaker?:

80% yes; 20% no

4) How much knowledge did you gain from this program?:

Scale 1 to 5 from little to a great deal:
#1 (0%), #2 (5%), #3 (15%), #4 (45%), #5 (35%)

5) What is your level of expertise in this topic area?:

Scale 1 to 5 from none to expert:
#1 (10%), #2 (10%), #3 (45%), #4 (25%), #5 (10%)

6) Did you learn ideas/techniques to be applied on your job?: 95% yes, 5% no

7) Was the program announcement accurate?:

90% yes, 10% no

8) Were the food & facilities satisfactory?:

80% yes, 20% no

Comments:

- ◆ Announcement understated; I got more from it than expected.
- ◆ Excellent; great program.
- ◆ Interaction super and helpful.
- ◆ A break would have been nice.
- ◆ There was a lot of information packed into a 3-hour session.
- ◆ Well done; thank you!
- ◆ Frantastic; it really helped to improve conduct and some current errors.
- ◆ Felt I gained knowledge if I will be interviewing as well as when I interview others.
- ◆ Some of the concepts presented were unconventional but overall some new concepts that are worthwhile considering.
- ◆ There were points I disagreed with especially on the resume.
- ◆ APICS brochure identified this seminar as how to “catalog yourself to better improve chances of future job potential. It turned into a resume creation class. If I came for job hunting ideas then Gary is excellent.

A Special Thanks to Accellent, Inc. for sponsoring students who attended the November programs!

PDM: “Career Insurance”

1) How effective was the speaker?:

0% poor, 0% fair, 5% average, 40% good, 55% excellent

2) How useful was the topic?:

0% poor, 0% fair, 10% average, 40% good, 50% excellent

3) Would you attend a future session on this topic with a different speaker?:

90% yes; 10% no

4) How much knowledge did you gain from this program?:

Scale 1 to 5 from little to a great deal:
#1 (0%), #2 (5%), #3 (35%), #4 (45%), #5 (15%)

5) What is your level of expertise in this topic area?:

Scale 1 to 5 from none to expert:
#1 (0%), #2 (10%), #3 (70%), #4 (20%), #5 (0%)

6) Did you learn ideas/techniques to be applied on your job?: 100% yes, 0% no

7) Was the program announcement accurate?:

100% yes, 0% no

8) Were the food & facilities satisfactory?:

100% yes, 0% no

Comments:

- ◆ Room a bit chilly, but topic interesting.
- ◆ Good speaker and great food.
- ◆ Nice job.
- ◆ Energizing evening.
- ◆ Somewhat repetitive concepts from first session.

Did you know that APICS has a Placement Committee?



Does your company have any job openings in the operations area? Contact our APICS-Buffalo Placement Director Tom Ryan at (716) 876-9855 or tom.ryan@caplugs.com to help find an APICS professional to fill it!



November 2007:

- Todd Gallo, Husky Injection Molding Systems
- Cynthia Marek, Rich Products Corp.
- Brian Alsford, CPIM, Via Health
- Jena Playfair, Student, Canisius College
- Lauren Schieb, Student, Canisius College

EDUCATION NEWS...

Looking For Instructors

The APICS Buffalo Chapter is looking for instructors for CPIM and CSCP certification review courses. If you are interested in being an instructor and are certified, have previous teaching experience, and are flexible when you can teach, please contact Ed George at 876-3837 or at egeorge43@yahoo.com. We are especially interested in recruiting daytime instructors.

Current Classes

The Fundamentals of Inventory Management and the Execution and Control of Operations are scheduled for January. The Basics of Supply Chain Management and the CSCP certification review class are scheduled for April.

We are also conducting CPIM classes at Rich Products and Prestolite. A CSCP class is currently being given at Moog and another may be scheduled in the March to April timeframe with possible outside attendance allowed.

Discussions have begun with other companies for dedicated classes in 2008. If your company is interested in having a dedicated class, please contact Ed George at 876-3837 or at egeorge43@yahoo.com.

EDUCATIONAL OPEN CLASSES



STARTING January 15 or 16, 2008

Fundamentals of Inventory Management

Tuesday nights at 6:15 pm ♦ NEC

♦ \$525 non-members, \$500 member ♦ 11-12 weeks **

Execution and Control of Operations

Wednesday nights, time tbd ♦ UB

♦ \$525 non-member, \$500 member ♦ 10 weeks **

STARTING April 15, 2008

Basics of Supply Chain Management

Tuesday nights at 6:30 pm ♦ UB

♦ \$525 non-member, \$500 member ♦ 11 weeks **

CSCP (Certified Supply Chain Professional) Certification

Tuesday nights at 6:30 pm ♦ TBD

♦ \$1000 member, \$1200 non-member (includes one year membership for new members) ♦ 13 weeks ***

** 4 or more from one company: \$450 per student

*** 4 or more from one company : rate tbd

NEC - New Era Cap, downtown

UB - University of Buffalo, North Campus

To Register, please contact Education Director Ed George at (716)876-3837 or egeorge43@yahoo.com. Use the form to requisition payment after confirmation of course from Ed.

APICS Education Registration Form

I would like to register for the following class(es):

- Fundamentals of Inventory Mgmt. \$ _____
- Executive & Control of Operations \$ _____
- Basics of Supply Chain Mgmt. \$ _____
- CSCP Certification \$ _____
- TOTAL AMOUNT ENCLOSED \$ _____**

Name _____

APICS Member ID# _____

Company _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-Mail _____

Mail or fax this registration form to: APICS-Buffalo Chapter, PO Box 888, Hamburg, NY 14075, Fax (716) 646-1599

For questions and confirmation of course details, contact Education Director Ed George at 876-3837 or email egeorge43@yahoo.com.

Make checks payable to: APICS-Buffalo Chapter and either give to instructor the first night of class or mail to Ed at the above APICS address with a copy of your registration form.