



Welcome New Members!



Mike J. Rapp, Carleton Technologies Inc.
Will F. Bogacz, CBO Glass
Mark LoPresti, CBO Glass
Robert J. Przybyszewski, CBO Glass
Mark C. Weisenburg, CBO Glass
Brian J. Germann, DuPont
Janice D. Grimes-Davis, DuPont
David C. Hannam, DuPont
Camilla Hobbs, DuPont
Scott D. Knight, DuPont
Kathleen M. Miller, DuPont
Vicki C. Roland, DuPont
Sheila A. Sarafin, DuPont
Jennifer Wiley, DuPont
Andrew D. Becker, Praxair
Betty M. Lavin, Prestolite Electric Inc.
Martin L. Milgate, Prestolite Electric Inc.
Jessica M. Mucha, Prestolite Electric Inc.
Terri A. Myers, Prestolite Electric Inc.
Cheryl A. Pavone, Prestolite Electric Inc.
Kenneth P. Pritchard, Prestolite Electric Inc.
Jennifer A. Redden, Prestolite Electric Inc.
Nancy A. Weber, Prestolite Electric Inc.
Cheryl A. Wenrich, Prestolite Electric Inc.
Denise Wilmot, Prestolite Electric Inc.
Joseph M. Pattacciato, Prestolite Electric Inc.
Elena Acosta, SUNYAB
Yun Guan, SUNYAB
Linda Huang, SUNYAB

Every Member...Get a Member!

For membership application or information,
log onto www.apics-buffalo.com.

Next PDM...

Lean Front Office

Wednesday,
September 19, 2007

Fisher-Price, Inc.
636 Girard Avenue,
East Aurora



5:30-6:00 p.m. Registration

6:00-7:00 p.m. Dinner

7:00 p.m. Speaker

Cost: \$10.00

The Buffalo Chapter kicks off the new program year on Wednesday, September 19, 2007 with a Professional Development Meeting on "Lean Front Office" featuring Patrick Wirth, Lean Champion for Fisher-Price Brands, who leads a "Lean Office Journey" for Fisher-Price.

Mr. Wirth will share a process which encompasses lean office for the organization, including administration, sales and marketing, operations and new product development.

If you are in doubt whether you may benefit, refer to the article titled Using Lean Six Sigma in the Front Office featured in APICS Magazine's July/ August issue in the Lean Culture magazine section.

The Chapter is fortunate to present to the membership this timely topic. ToyFest commemorative to be raffled compliments of host, Fisher-Price, Inc. You cannot afford to miss it!

For reservations, log on to
www.apics-buffalo.com or
call APICS at PPM OffiCenter,
(716) 648-0972 or Fax (716) 646-1599
Reservations REQUESTED by
Monday, September 17th



APICS - The Association for Operations Management - Buffalo Chapter #21

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UB STUDENT REP:

Elena Acosta

CANISIUS STUDENT REP:

Open



President's Message

APICS Members & Associates:

One of the APICS-Buffalo Board of Directors' goals this year is to offer you skill improvement opportunities through Professional Development meetings, seminars, tours, and education. These programs are intended to support this goal and provide you with the tools and knowledge required to be successful in your profession, regardless of the industry you are in today and tomorrow.

This is no small task as the global marketplace is forever changing and growing. With this in mind, last year APICS changed its tagline to "The Association for Operations Management". This name change alone opens up a whole new world of opportunity for us to explore. Our emphasis is now on developing Operations Management skills which apply across all industries. Production, Inventory and Resource Management are only part of our focus now. The role of Operations Management, and the decisions we are involved in today, involve many other activities including Service, Quality, process, location, layout, Human Resources and Distribution throughout the product life cycle from cradle to grave. We no longer need to, nor can we afford to just think about manufacturing or distribution, we need to include the Supply Chain in the service sector as well.

Many of us no longer work in a manufacturing environment. Some of our jobs have already changed and we all need to be prepared for whatever the future brings. Part of our challenge in 2007-2008 as a BOD, is to understand our new audience and include other industries such as Health Care, Food Services, and Banking in our plans. We are working diligently to make this happen.

On Wednesday, September 19, 2007, we will offer our first Professional Development meeting of the new year. The topic is "Lean Office" and our guest speaker is Mr. Patrick Wirth, CPIM. Pat, aka "Mr. Lean", will be talking about something that everyone can benefit from, and apply at your job, regardless of what it is you do. His concepts are simple (no new software required) and I am sure you will all enjoy his presentation and open discussion. I hope to see you at Fisher-Price on the 19th.

Rick

Rick Haniszewski, CPIM
2007-2008 President
APICS-Buffalo Chapter

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management. APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.



Charity Golf Outing a Great Success!

The first annual "BNPA Charity Golf Outing" happened in August with great results. This joint effort of the Buffalo Niagara Professional Alliance organizations was truly a success, having raised \$8,500 for the Joan A. Male Family Support Center (formerly known as Parents Anonymous).



Although it was just the first year, 97 golfers participated at the Diamond Hawk Golf Course on August 8 and had a great day including golf, food, raffles, auction, and of course, networking.

A heartfelt thank you goes out to those who participated in any way and volunteered their time to help out. Based on the feedback received, plans are beginning for the next year's event that promises to be a sell-out. You won't want to miss it!

Notice of Proposed By-Law Change

A change in the APICS-Buffalo chapter #21 by-laws, Article III, Section 1.2 is being proposed as follows:



Current:

1.2 Nominations

B. No one shall be eligible for election as an officer until they have been a Chapter member for at least one full year prior to the election (May).

Proposed:

1.2 Nominations

B. "No one shall be eligible for election as an officer until they have been a Chapter member for at least one full year prior to election (May), **or are nominated and sponsored for such a position by a current board member.**"

The current BOD has approved the proposal of the above mentioned by-laws change. At the October Professional Development Meeting, a formal proposal and vote of the membership will take place.

Chapter Goes Platinum Again!

Your APICS-Buffalo Board of Directors is pleased to announce that once again, our chapter achieved "Platinum" status with a C-Bar score of 365 out of 365 submitted. C-Bar is an APICS standard performance measurement used to measure each chapter's management on an annual basis. A lot of work goes into this every year and everyone's assistance is much appreciated. A special thanks goes out to John Blest for his assistance in coordinating these efforts, summarizing the results and completing the final submission.



Next PDM- Joint meeting with BNPA, **Wednesday, October 3, 2007** at Fanny's Restaurant. Topic: Panel on "Brain Drain in WNY"



CONGRATULATIONS to ...

Vandana Sood
Robert MaGill
Brendan Gilbert
Terry Li
and
Zhen Wei



... from APICS-Buffalo and the UB School of Management for earning 3rd place in the Regional Competition of the Fogarty Student Paper Competition, sponsored by APICS. Region 3 includes New York and northern New Jersey. Their paper was entitled "Best Buy Inc., Supply & Inventory Management" The team won \$100.

In all, six teams or individuals from either UB or Canisius submitted papers to the competition for local ranking by professionals Matt Bartels and Rich Howard of Rich Products, and Professor Ben Sackmary of Buffalo State College. All six papers were then sent to regional judges, with the ranking made known.

First place regionally wrote "Barriers to RFID Adoption in Retail: Why has the Supply Chain Revolution Slowed?" winning \$250, and second place wrote "Supply Chain Integration: How to Make the Transition from Information Sharing to Joint Decision-Making" winning \$150.

First place regional winners were then sent to the national competition to win prizes of \$250, \$500 and \$1000 respectively. "First-place winners in the graduate category are Yoshitaka Shimakawa of the University of North Carolina-Greensboro and Vicki Henderson Rouse of Miami University. Shimakawa's paper, "Warehouse Location: A Case Study in an Airbag Manufacturing Company," analyzes logistical information, including cost and service, for optimal site location for a warehouse in the automotive parts industry. Rouse's paper, "An Analysis of the Consumer Appliances and Electronics Supply Chain," examines the complex web of buyers and sellers that make up the consumer and electronics supply relationship. Rouse researched and analyzed standard-setting companies in supply chain management. "

This competition will run again in the spring, with a submission date in April. APICS Student Members are encouraged to consider submitting an individual or group paper from your Supply Chain project or course and potentially win \$1000, be featured in APICS magazine, and the APICS website.

(Info about graduate level winners taken from <http://www.apics.org/About/PressRoom/2004/12-17-2004.htm>)

- Melissa Ruggiero
APICS Student Chapter Director
SUNY @ Buffalo

EDUCATIONAL OPEN CLASSES



STARTING September 18 or 19, 2007

Basics of Supply Chain Management

Tuesday nights at 6:15 pm ♦ NEC

♦ \$525 non-member, \$500 member ♦ 11 weeks **

Master Planning of Resources

Wednesday nights, time tbd ♦ UB

♦ \$525 non-member, \$500 member ♦ 10 weeks **

STARTING January 15 or 16, 2008

Fundamentals of Inventory Management

Tuesday nights at 6:15 pm ♦ NEC

♦ \$525 non-members, \$500 member ♦ 11-12 weeks **

Execution and Control of Operations

Wednesday nights, time tbd ♦ UB

♦ \$525 non-member, \$500 member ♦ 10 weeks **

CSCP (Certified Supply Chain Professional) Certification

Tuesday nights at 6:30 pm ♦ UB

♦ \$1800 non-mem or member # ♦ 13 weeks ***

STARTING April 15, 2008

Basics of Supply Chain Management

Tuesday nights at 6:30 pm ♦ UB

♦ \$525 non-member, \$500 member ♦ 11 weeks **

** 4 or more from one company: \$450 per student

*** 4 or more from one company : rate tbd

Includes one year membership or renewal

NEC - New Era Cap, downtown

UB - University of Buffalo, North Campus

To Register, please contact
Education Director Ed George at
(716)876-3837 or
egeorge43@yahoo.com. Use the
form to requisition payment after
confirmation of course from Ed.

DEDICATED CLASSES AT YOUR FACILITY

We offer all CPIM Certification Review courses taught in a dedicated class at your facility. Other APICS developed classes and specifically tailored classes, in the Operations Management field, can also be presented at your facility. Timing and cost are negotiable depending on instructor availability and length of class. Please contact Ed George at 876-3837 or email at egeorge43@yahoo.com.

CERTIFICATION REVIEW TUTORIALS

Take advantage of this service offered by the Buffalo APICS Chapter. If we are unable to hold a Certification Review class in the area that you need, we can still help you prepare for the certification test. We will hold Certification Review Tutorials for up to three students in each of the CPIM areas subject to instructor availability. Days and times are to be determined. Cost will be \$450 for members and \$500 for non-members. These would start in January, April, and October if any interest is shown. Please contact Ed George at 876-3837 or email at egeorge43@yahoo.com.

APICS Education Registration Form

I would like to register for the following class(es):

- | | | |
|------------------------------|-----------------------------------|-----------------|
| <input type="checkbox"/> | Basics of Supply Chain Mgmt. | \$ _____ |
| <input type="checkbox"/> | Master Planning of Resources | \$ _____ |
| <input type="checkbox"/> | Fundamentals of Inventory Mgmt. | \$ _____ |
| <input type="checkbox"/> | Executive & Control of Operations | \$ _____ |
| <input type="checkbox"/> | CSCP Certification | \$ _____ |
| TOTAL AMOUNT ENCLOSED | | \$ _____ |

Name _____

APICS Member ID# _____

Company _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

E-Mail _____

Mail or fax this registration form to: APICS-Buffalo Chapter,
PO Box 888, Hamburg, NY 14075, Fax (716) 646-1599
**For questions and confirmation of course details, contact
Education Director Ed George at 876-3837 or email
egeorge43@yahoo.com.**

Make checks payable to: APICS-Buffalo Chapter and either
give to instructor the first night of class or mail to Ed at the
above APICS address with a copy of your registration form.