



Mark your calendars for this PDM!

## “Lean Front Office”

**Wednesday, September 19, 2007**

**Fisher-Price, Inc.  
636 Girard Avenue, East  
Aurora**

**5:30-6:00 p.m. Registration  
6:00-7:00 p.m. Dinner  
7:00 p.m. Speaker**

**Cost: \$10.00**

The Buffalo Chapter kicks off the new program year on Wednesday, September 19, 2007 with a Professional Development Meeting on “Lean Front Office” featuring Patrick Wirth, Lean Champion for Fisher-Price Brands, who leads a “Lean Office Journey” for Fisher-Price.

Mr. Wirth will share a process which encompasses lean office for the organization, including administration, sales and marketing, operations and new product development.

If you are in doubt whether you may benefit, refer to the article titled Using Lean Six Sigma in the Front Office featured in APICS Magazine's July/August issue in the Lean Culture magazine section.

The Chapter is fortunate to present to the membership this timely topic. ToyFest commemorative to be raffled compliments of host, Fisher-Price, Inc. You cannot afford to miss it!

For reservations, log on to  
[www.apics-buffalo.com](http://www.apics-buffalo.com) or  
call APICS at PPM OffiCenter,  
(716) 648-0972 or Fax (716) 646-1599  
Reservations REQUESTED by  
**Monday, September 17th**



## President's Message

Welcome to the 2007 - 2008 program year. I am honored to be elected and serve as President of the APICS Buffalo Chapter and thank you for this exciting opportunity. This is my first year as Chapter President after serving on the board as Director in various positions over the years. My previous experience on the board will insure continuity and allow me to build on what is already in place from previous administrations, keeping us on track for another Platinum award for Chapter Management.

I am excited because there has been a lot of board activity this summer with many changes and additions to be announced. We have not worked out all the details for everything being worked on as of this date, but I can share what we have in place so far and give you a brief preview of what is yet to come...

Internally, I am pleased to tell you that over the past few weeks, we have had several people step forward to join our board. At this time I would like to welcome Kimberly Smith, Elena Acosta, Jeff Ball, John Blest and Matt Bartels to the APICS-Buffalo Chapter Board of Directors.

Their responsibilities will be as follows:

- ◆ Jeffrey Ball, Vice President
- ◆ Kimberly Smith, Co-Director of Programs / Chapter Ambassador
- ◆ Elena Acosta, Marketing Manager
- ◆ John Blest, Co-Director of Membership / Company Coordinators
- ◆ Matt Bartels, Co-Director of Marketing

Both Kim and John are past Presidents and bring a wealth of experience and knowledge to the board. Last year John was an at-large member and assisted on our C-Bar Program (C-Bar is the APICS International standardized Chapter Performance Measurement tool). Jeff was also an at-large member last year and contributed on various committees. Elena, Matt and Jeff are anxious to get started and bring new ideas, a fresh perspective, creativity and a lot of enthusiasm. I am really looking forward to working with all of them.

In addition to the new faces, we reorganized responsibilities and formed teams to support key board activities. Other internal activities being worked on are in the areas of documentation, standardization of procedures and setting up metrics in support of C-bar reporting, to name a few.

Externally, we will turn our focus to better service our membership in two areas, programs and increased visibility and value to our membership. For programs, we will continue to serve your needs in the areas of networking and education, but we are going “Back to Basics” for the topics we present at our PDM's. We will be focusing more on core Operations Management topics like Lean, Supply Chain and S&OP. By narrowing the topics and focusing on Operations Management, the presentations should appeal to various levels of expertise and hopefully support and build on each other.

In the area of value and visibility, we will actively reach out to you, our membership, to find out how we can improve and deliver what you need. At the same time, we will be looking to promote professionalism to a wider audience.

As you can see, your 2007-2008 Board of Directors are hard at work this summer. In the next newsletter, I will share more of what we are working on. I look forward to serving as your Chapter President this year and seeing you at our first PDM meeting on Wednesday, September 19, when we kick off the new season.

Rick Haniszewski, CPIM  
2007-2008 President, APICS-Buffalo Chapter



**APICS - The Association for Operations Management - Buffalo Chapter #21**

**PO Box 888 • Hamburg, NY 14075-0888  
Phone (716) 648-0972 • Fax (716) 646-1599  
Website: www.apics-buffalo.com**

# EDUCATIONAL OPEN CLASSES



**STARTING September 18 or 19, 2007**

## APICS-Buffalo's Board of Directors 2007-2008

**PRESIDENT:**

Rick Haniszewski, CPIM  
Fisher-Price/Mattel  
636 Girard Avenue  
East Aurora, NY 14052-1824  
(716) 687-3951  
Fax: (716) 687-3098  
rick.haniszewski@fisher-price.com

**VICE PRESIDENT:**

Jeffrey J. Ball  
Luvata Buffalo Inc.  
PO Box 981  
Buffalo, NY 14240-0981  
(716) 879-6935  
jeffrey.ball@luvata.com

**SECRETARY:** Open

**TREASURER:**

Richard Wasiura, CPIM  
112 Robin Lane  
West Seneca, NY 14224  
(716) 875-8514  
richardwasiura@hotmail.com

**PROGRAMS/ARRANGEMENTS CO-DIRECTOR:**

Bill Helfrich, CPIM  
116 Tanglewood Drive  
Orchard Park, NY 14127  
(716) 662-7927  
bh7831@aol.com

**PROGRAMS/ARRANGEMENTS CO-DIRECTOR:**

Kimberly Smith, C.P.M., CPIM  
Praxair, Inc.  
PO Box 44  
Tonawanda, NY 14151-0044  
(716) 879-7834  
kimberly\_smith@praxair.com

**MEMBERSHIP/COMPANY COORDINATOR CO-DIRECTOR:**

John P. Blest, JONAH  
102 Brookside Terrace West  
Tonawanda, NY 14150-5906  
(716) 692-7410  
jblest@roadrunner.com

**MEMBERSHIP/WEBSITE CO-DIRECTOR:**

John Neureuter, CPIM, CIRM  
138 Judith Drive  
Cheektowaga, NY 14227  
(716) 834-3251  
john.neureuter@adelphia.net

**STUDENT CHAPTER DIRECTOR:**

Melissa Ruggiero  
SUNY at Buffalo  
308 Alfiero Center  
Buffalo, NY 14260  
(716) 645-3232  
mrugg@buffalo.edu

**EDUCATION DIRECTOR:**

Ed George, CFPIM  
71 Palmer Avenue  
Kenmore, NY 14217  
(716) 876-3837  
egeorge43@yahoo.com

**PLACEMENT DIRECTOR:**

Tom Ryan  
Caplugs, LLC  
2150 Elmwood Avenue  
Buffalo, NY 14207  
(716) 876-9855, ext. 193  
Fax: (716) 876-1680  
tom.ryan@caplugs.com

**MARKETING CO-DIRECTOR:**

Wayne C. Forrest  
Wayne C. Forrest & Assoc., LLC  
223 Cherrywood Drive  
Amherst, NY 14221-1504  
(716) 689-9267  
WCFAssociates@aol.com

**MARKETING CO-DIRECTOR:**

Matt Bartels, CPIM  
Rich Products Corp.  
1 Robert Rich Way  
Buffalo, NY 14213  
(716) 878-8963  
mbartels@rich.com

**ALLIANCE EVENTS**

**MANAGER:**  
Jeffrey J. Ball

**MARKETING MANAGER:**

Elena Acosta  
4280 Chestnut Ridge Road (G-2)  
Amherst, NY 14228  
(716) 861-8586  
eacosta@buffalo.edu

**TMN MANAGER:** OPEN

**EDUCATION MANAGER:**  
OPEN

ASSOCIATES:

**REGION REPRESENTATIVE:**

Ron Calanni, CPIM  
4720 Baker Street  
Lakewood, NY 14750  
(716) 456-2351 (w)  
rjcalanni@jep.cummins.com

**BUSINESS SUPPORT:**

Nancy Boyd Haley  
PPM Business Services  
PO Box 888  
Hamburg, NY 14075-0888  
(716) 648-0972  
Fax: (716) 646-1599  
ppbms@roadrunner.com

**UB STUDENT REP:**

Elena Acosta

**CANISIUS STUDENT REP:**

Open

**Basics of Supply Chain Management**

Tuesday nights at 6:15 pm ♦ NEC  
♦ \$525 non-member, \$500 member ♦ 11 weeks \*\*

**Master Planning of Resources**

Wednesday nights, time tbd ♦ UB  
♦ \$525 non-member, \$500 member ♦ 10 weeks \*\*

**CSCP (Certified Supply Chain Professional) Certification**

Tuesday nights at 6:30 pm ♦ UB  
♦ \$1800 non-member or member # ♦ 13 weeks \*\*\*

**STARTING January 15 or 16, 2008**

**Fundamentals of Inventory Management**

Tuesday nights at 6:15 pm ♦ NEC  
♦ \$525 non-members, \$500 member ♦ 11-12 weeks \*\*

**Execution and Control of Operations**

Wednesday nights, time tbd ♦ UB  
♦ \$525 non-member, \$500 member ♦ 10 weeks \*\*

**CSCP (Certified Supply Chain Professional) Certification**

Tuesday nights at 6:30 pm ♦ UB  
♦ \$1800 non-mem or member # ♦ 13 weeks \*\*\*

**STARTING April 15, 2008**

**Basics of Supply Chain Management**

Tuesday nights at 6:30 pm ♦ UB  
♦ \$525 non-member, \$500 member ♦ 11 weeks \*\*

\*\* 4 or more from one company: \$450 per student

\*\*\* 4 or more from one company : rate tbd

# Includes one year membership or renewal

NEC - New Era Cap, downtown

UB - University of Buffalo, North Campus

To Register, please contact Education Director Ed George at (716)876-3837 or egeorge43@yahoo.com

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management. APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.

