

Living Strategy/Futures Study and Lessons Learned

Featured Speaker: Paul E. Borawski
Executive director and chief strategic officer for ASQ National

Paul E. Borawski is the executive director and chief strategic officer of the American Society for Quality. He joined ASQ in 1986 as director of programs and technical services and was appointed to executive director in 1988. In 2003 the ASQ board of directors acknowledged the growth of his role by naming him the chief strategic officer.

As executive director and chief strategic officer, Borawski is accountable for the operations of ASQ headquarters, overseeing a staff of more than 220 professionals and an annual budget in excess of \$40 million. He is responsible for the organization's progress in reaching its vision. He provides for the ongoing exploration of ASQ's living strategy and assures the alignment of the organization resources with the strategies and goals ASQ's board of directors approves. Borawski is also a champion for the cause of quality as a vehicle of change and growth in every corner of our society.



Borawski actively promotes the application of quality management in associations and not-for-profit organizations and has given several keynote addresses, workshops, and presentations on the topic here and abroad. Because

Borawski is an advocate of practicing what he preaches, ASQ is visited by other professional societies who themselves seek service excellence.

A Certified Association Executive and Fellow of the American Society of Association Executives, Borawski began his career in association management in 1978 at the Society of Manufacturing Engineers. The American Society of Association Executives (ASAE) has twice honored Borawski: In 1988 he was selected a Future Leader, and in 1992 he was awarded ASAE's President's Award. He has since been named to ASAE's Key Professional Associations Committee. In 2002 Borawski was named Fellow, a distinction bestowed on fewer than 1,200 people in the industry

In 1992, Borawski was named one of "40 under 40" shaping the future of the city of Milwaukee. In 1997, Borawski was recognized with the first ever Council of Engineering and Scientific Society Executives (CESSE) President's Award for his efforts, and the efforts of ASQ, to bring customer- focused, data-based quality management to the field of association management.

Borawski served on the board of directors for the Malcolm Baldrige National Quality Award consortium, American National Standards Institute (ANSI), and the American Supplier Institute (ASI). He is a past president of CESSE, and also a member of the board of directors for the Registrar Accreditation Board/Quality Society of Australasia International (RABQSA), ANSI-ASQ National Accreditation Board (ANAB), and Milwaukee Downtown Business Improvement District (BID # 21).

A native of Detroit, Borawski studied electrical engineering at Lawrence University and industrial education at Eastern Michigan University, where he earned a Bachelor of Science degree in 1978. He has done post-graduate work in business management at Eastern Michigan University, the University of Michigan, and Harvard University.

Program:

Quality initiatives are the key element to any business improvement process. Mr. Borawski will speak about what the American Society for Quality is doing to promote the practice and profession of quality throughout industries and the world.

**Our next PDM..
Joint Meeting with ASQ**

**Thursday,
March 10, 2005**

The Hearthstone Manor
333 Dick Road (near Walden Ave.)
Depew, NY 14043

**5:30-6:00 p.m..... Registration
& Networking**
6:15-7:15 p.m.....Dinner
7:30-8:30 p.m.....Presentation

\$22.00 Members & Guests

ENTREE CHOICES:

- 1) Chicken Parmesan with Angel Hair Pasta
- 2) Breaded Pork Chops with Baked Apple
- 3) Broiled Orange Roughy

For reservations with entree choice,
log-on to www.apics-buffalo.com
or call APICS with entree choice at
PPM Officenter,
648-0972 or fax 646-1599

Please try to register asap or by
Friday 3/4; late reservations may be
accepted after that date subject to
space and food availability.

*If you wish to pay by credit card, you
can register with the "Acteva" process
at [www.acteva.com/
booking.cfm?bevaaid=81188](http://www.acteva.com/booking.cfm?bevaaid=81188)*

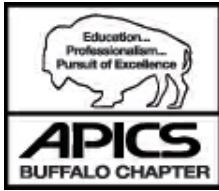
APICS -Educational Society for Resource Management • Buffalo Chapter #21

PO Box 888 • Hamburg, NY 14075-0888
Phone: (716) 648-0972 • Fax: (716) 646-1599
Website: www.apics-buffalo.com



President's Message

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I recently attended a Region 2 meeting in Corning, NY. The big news out of APICS National is that dues are being increased by \$15 per year. Costs have been rising for some time now and there has not been an increase in over eight years according to APICS National. Even with the dues increase, an APICS membership is a great value.

Our strategic plan has been put together thanks to Wayne Forrest and we are now moving forward. Top Management Night is approaching soon so please start making plans to attend on April 21.

We will be holding nominations for officers for the 2005- 2006 program year at the April meeting. If you have an interest please contact me at 775-2242.

Best regards,
Frank N. Queeno, CPIM



Basics of Supply Chain Management Certification Review Class

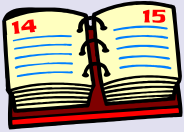
If there is sufficient interest, I would like to schedule a Basics course on Tuesday nights from 6:30 - 8:30 p.m. at UB from April 12 to June 21. The cost would be \$320 for members and \$350 for non-members which includes a participant guide. Other optional materials can be purchased for the member price.

If you are interested in attending, please email me at egeorge43@yahoo.com or call me at 876-3837 and leave a number and best time to reach you. I need to know definite interest by April 5.

Ed George, CFPIM
Education Director

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management. APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.





Coming Events Calendar

Wednesday, March 9, 2005

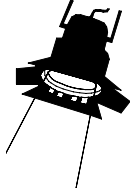
NAPM Dinner Meeting

The Hearthstone Manor

333 Dick Road, Depew

Speaker: Dr. Jim Kling & Dennis Sullivan, Niagara University

“Shining a Light on Indirect Spend”



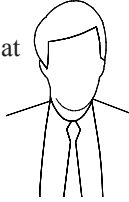
Thursday, April 21, 2005

PDM-Joint Mtg. with ASQ
APICS Top Management Night
Salvatore’s Italian Gardens

6461 Transit Road at Genesee

Speaker: Steve Shiffer, Transformance Advisors Inc.

“Lessons Learned on the Road to World Class”



Thursday, March 10, 2005

World Trade Center (WTC)

presents
“Building Your

Business and Global Supply”

featuring: R. David Nelson, Vice President, Global Supply Management, Delphi Corporation

8:30 a.m. - 3:00 p.m.

WNED Studios, Downtown Buffalo

*** Supported by the Buffalo Niagara Professional Alliance (BNPA) including APICS-Buffalo. See registration and details at www.wtcbn.org



Thursday, March 10, 2005

PDM-Joint Mtg. with ASQ
ASQ Top Management Night
The Hearthstone Manor

Speaker: Paul Borawski, CAE, ASQ Executive Director
“Living Strategy/Futures Study and Lessons Learned”

Thursday, April 14, 2005

InfoTech Niagara’s 5th annual

Buffalo/Niagara Emerging Technology Awards...the BETA’s

Buffalo Convention Center
Downtown Buffalo
5:30 - 9:00 p.m.

www.infotechniagara.org/beta.html



Thurs., May 19, 2005

PDM - BNP Alliance Meeting

Hosted by NAPM

The Heathstone Manor

333 Dick Road, Depew 14043

Speaker: Jeffrey R. Moore, Houghton College

“Organizational DNA & Character Excellence”

Thursday, June 16, 2005

PDM-Facility Tour
Buffalo Bills Facility - Ralph Wilson Stadium

Dinner to Follow at Danny’s South



Monday, July 18, 2005

NAPM-Buffalo’s Annual Golf Outing
Arrowhead Golf Club
Clarence Center Road, Akron, NY

For more information, contact NAPM at (716) 648-0972 or napmbflo@adelphia.net



February Program Evaluation

Speakers: Denise Bartosz, Chris O’Mara, Natalie Stoyanoff and Susan Scamurra on “Performance Improvement in Healthcare” at Hearthstone Manor

The following feedback came from 36 of the 75 people in attendance. Your responses follow:

How effective was the speaker?:

0% poor, 0% fair, 11% average, 64% good, 25% excellent

How useful was the topic?:

0% poor, 9% fair, 19% average, 47% good, 25% excellent

What is your level of expertise in the topic area?:

Scale 1 to 5 from none to expert: #1 (19%), #2 (22%), #3 (42%), #4 (9%), #5 (6%)

Did you learn ideas/techniques to apply to the job?:

58% yes, 39% no, 3% n/a

If a member, did you receive your newsletter in a timely manner?:

83% yes, 7% no, 10% n/a

Were the food & facilities satisfactory?:

0% poor, 0% fair, 14% average, 57% good, 29% excellent

Comments:

- Speaker first a good change of pace.
- Eat first.
- The food stations were great...so was the open bar.
- The presentations were superb; the speakers were very professional.
- I liked the Six Sigma in hospitals theme.
- Encourage speakers to provide handouts.

We’re Rounding Up...

...officers for the 2005-2006 APICS-Buffalo program year! If you have an interest, please contact Frank Queeno at 775-2242.

2005 APICS-Buffalo TOP MANAGEMENT NIGHT

APICS, ASQ, NAPM & InfoTech
are all invited and support the event
on...

Thursday
April 21, 2005

Salvatore's Italian Gardens

6461 Transit Rd. at Genesee St.
Depew, NY 14043

5:30-6:30 p.m...Cash Bar & Registration

6:30 p.m.....Buffet Dinner

7:30 p.m.....Speaker Presentation

Cost

Members/Guests: \$40 per person if
reservations are made by APRIL 5th...
(\$45 per person April 6-14th)

**Make reservations early;
seats are limited!**

Reserve tables of 10 with
pre-payment.

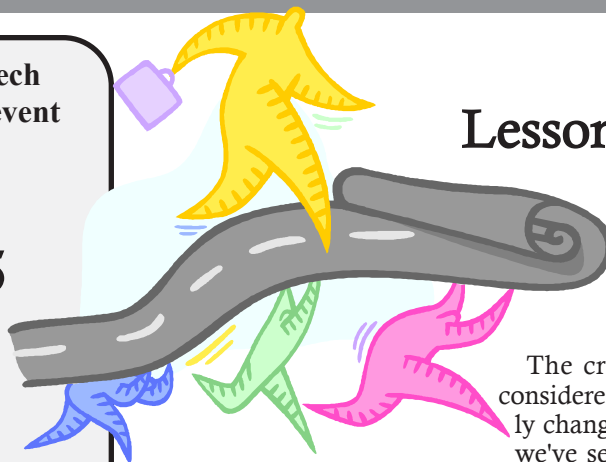
For reservations, log on to
www.apics-buffalo.com or
call APICS at PPM Business Office,
(716) 648-0972 or
Fax (716) 646-1599

**** Please provide name and title
of each attendee.**

Advance Payment Requested.

Send Payment to:
APICS-Buffalo Chapter
PO Box 888
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**Invite your colleagues and your
"top" management!
This annual event is one
not to be missed!**



Lessons Learned on the Road to World Class

The criteria for companies to be considered world class are continually changing. Over the last 30 years, we've seen a vast transformation in the way companies operate. Leadtimes are shorter, variety is greater, the quality standards are higher and we manage people differently. During this time some of our conventional wisdom regarding how we should run our companies has been turned on its head. Likewise, we have found that even the power of the internet and 21st Century software couldn't shake the value of doing the basics well; which was contrary to what some "experts" were telling us.

In this practical and anecdotal presentation, we will take a look at a few significant areas where lessons have been learned then look into the future.

Speaker: Steve Shiffer CPIM

Steve's career in supply chain management spans 30 years with several corporations. During this time, he has seen industry move from slow "big box" computers with punch cards to current cutting edge end-to-end software that enables global companies to have real-time information 24/7.

He is currently a Managing Partner at Transformance Advisors Inc. and provides consulting services and supply chain seminars to clients in North America. Steve has worked for most of his career at Cummins, TRW and Blackstone Corp., holding Director-level position in operations and supply chain management. Steve has lived and worked in Europe several times during the past ten years and has managed several major projects that were global in scope.

Steve's most recent assignment was at Warner Bros. in Burbank California where he managed a project to upgrade the IT for the distribution of their DVDs and VHS tapes to retailers in North America, Europe and Asia.

Steve has a BS in Anthropology and Economics from SUNY Brockport and has done post-graduate work at Penn State University and D'Youville College.

Other speaking engagements have included speaking at international supply chain conferences in Detroit, Tampa and Denver as well many seminars in North America and the United Kingdom. Throughout his career Steve has been a strong advocate of being great at the basics before leveraging technology to improve business processes.