

*"MISSION STATEMENT: To educate and promote professionalism to meet the Resource Management needs of Western New York Organizations."*

# APICS



**Educational Society for Resource Management**

Monthly Newsletter • Buffalo Chapter No. 21

April 2004

**Next PDM:**

**Wednesday,  
April 21, 2004  
Tour**

**Niagara Aerospace Museum**  
345 Third Street, Niagara Falls, NY 14303  
278-0060

**Tour begins promptly at 5:30 p.m.**

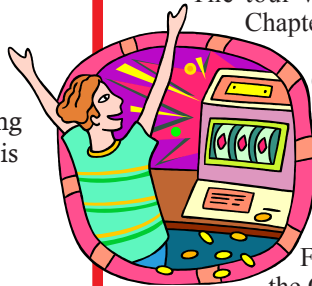
**Cost.....**None for tour; APICS is covering museum admission! Dinner at Casino is optional at your own expense.

For reservations,  
**log-on to [www.apics-buffalo.com](http://www.apics-buffalo.com)**  
or call APICS at  
PPM Officenter,  
648-0972 or fax 646-1599.  
Reservations by April 19 please.

**Program:**

Tour the  
Niagara Aerospace Museum  
and Enjoy the Casino

APICS members be our guests as we tour the Niagara Aerospace Museum on Wednesday, April 21st. The tour begins promptly at 5:30 p.m. The tour will be followed by a short meeting to elect 2004-05 Chapter officers.

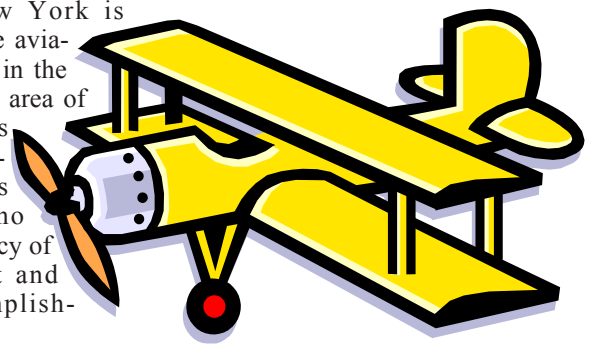


Then, we'll adjourn next door to the Seneca Niagara Casino for dinner and fun. The casino and dinner are optional and you're on your own for what you want to spend.

There are small restaurants within the casino for deli sandwiches in the Sports Pub, burgers to steaks at Morrie's or the Casino's full buffet dinner at Thunder Falls. Be sure you pick up a "Players Advantage Card" at the Casino to save \$2 at the buffet (\$14.99).

## About the Niagara Aerospace Museum

Western New York is home of incredible aviation achievements in the 20th Century. This area of the country has attracted adventurers, entrepreneurs and scientists who have created a legacy of standing aircraft and aerospace accomplishments.



Although many of the companies have moved away or disappeared, some of them have remained in the area. Many of the innovations still contribute to the aviation and space industry today.

The Niagara Aerospace Museum's dazzling collection of aircraft, artifacts and space exhibits bring to life the dreams, determination and courage that characterizes the pioneers of aviation history and space exploration.

Expore aviation in Western New York. This exhibit of unique and historical aircraft on display is truly great!

To learn more about what's on display or see a map of the location, log onto [www.niagaramuseum.org](http://www.niagaramuseum.org).



## Directions:

Take the 190 North over both Grand Island bridges - take the 1st right after the second bridge onto the Robert Moses Parkway to downtown Niagara Falls. The museum is located between 3rd and 4th on Niagara Street just north of the casino. Parking is free on the street or in the Casino Ramp next to the Museum and the Casino on Niagara Street.

# APICS -Educational Society for Resource Management • Buffalo Chapter #21

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# President's Message



Hello Buffalo members and non-members,

Wasn't it great - Top Management Night that is. All of the comments that I've heard were very favorable. Carol Ptak gave one of the best talks ever at a Buffalo PDM. The dinner was very good although the service was slow. That made the night a little longer than expected. The attendance was up over 20% from last year and the door prizes were once again, top notch. Thanks to everyone for making the night an extremely successful event. The Top Management Committee worked hard to make this night, "one to remember". Great job! I hope to see all who attended at a future PDM.

April is nomination month. At the April 21st PDM, after the tour, we will accept nominations for the four elected officials, President, Vice-President, Secretary, and Treasurer of the Buffalo Chapter for the 2004 - 2005 fiscal year. Elections, if necessary, will be held at the May meeting. If you are interested in running for an office, please contact Bill Helfrich.

At Top Management night, the Buffalo Chapter presented Junior Achievement of Buffalo with a check for \$500. This is the APICS Scholarship that is awarded to a high school senior going to college next year in the general field of manufacturing. The award is given to the student at their luncheon in June. The winner is selected based on an essay written based on Junior Achievement criteria. This is another way that the Buffalo Chapter supports education in the local area.

That's all for now,

*Ed George, CPIM*

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management. APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.



# TMN Exceeds Expectations!

Let me take this opportunity to thank all of our members and their guests for supporting Top Management Night 2004 and welcoming Carol Ptak back to Buffalo for this one-night speaking engagement.

As a team, we had worked very hard since August to put together an exciting program that would be informative, interesting, and a general good time! We have heard a great deal of feedback regarding Carol's presentation and it looks like you all enjoyed the program. We heard your comments on the service, food, etc...and, like Buffalo weather, is something we can't control.

We're always looking for help in putting together high quality programs like this, so step up to the plate and give us a hand next year!

A special thanks goes out to Rick Haniszewski and the Student Chapter for all of their efforts to help make the evening a success; we couldn't have done it without you!

The following companies also deserve our gratitude for their generosity in donations for door prizes: Fisher Price, Perry's Ice Cream, 3M Company, and Lockwood's Greenhouse.

Last, but certainly not least, I would like to thank the rest of the Top Management Night Team for all of their hard work in putting together this program:

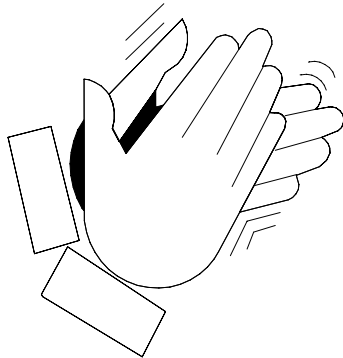
Nadia Battistoni, CPIM

Diane Walczyk

Patrick McGovern, Jr.

Adele Waters, CPIM

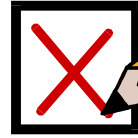
Nancy Boyd Haley,  
PPM Business Services



- John V. Fridmann, CPIM  
Top Management Night Director

## Pitch in to make APICS stronger!

We are currently accepting nominations for officers and directors to lead the chapter. Also, committees and projects could always use some fresh ideas and enthusiasm. Take a chance...make a difference in what APICS has to offer its members. Call one of the current officers listed at left to find out how you can help.



## March TMN Speaker Evaluation

Speaker: Carol Ptak

on "Necessary but not Sufficient - Technology and the Bottom Line"

The following feedback came from people in attendance. Your responses follow:

### How effective was the speaker?:

0% poor, 2% fair, 4% average, 22% good, 72% excellent

### How useful was the topic?:

0% poor, 0% fair, 7% average, 32% good, 61% excellent

### Would you attend a future session on this topic?:

92% yes, 8% no

### How much knowledge did you gain from this topic?:

Scale 1 to 5 from little to a great deal: #1 (3%), #2 (3%), #3 (27%), #4 (42%), #5 (25%)

### What is your level of expertise in the topic area?:

Scale 1 to 5 from none to expert: #1 (7%), #2 (7%), #3 (51%), #4 (27%), #5 (2%)

### Did you learn ideas/techniques to apply to the job?:

85% yes, 15% no

### Was the program announcement accurate?:

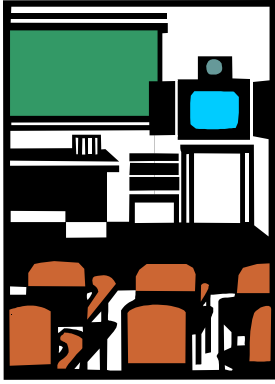
100% yes, 0% no

### Were the food & facilities satisfactory?:

85% yes, 15% no

### Comments:

- Carol was by far one of the best speakers that I have ever heard.
- Great speaker - meeting facilities good - food not.
- Service was poor; food good.
- Slow on dinner service.
- Food cold; served late.
- Food good; delivered 1 hour too late.
- Fish tasted funny.
- Needs help in food area.
- Service was too slow.
- Took too long to get started.
- Speaker should begin during dinner hour.
- Meetings need to be shorter ; talk while we eat.
- Shorter meeting.
- Whole event was very good.
- Excellent.



# Spring 2004 APICS- Buffalo Certification Classes

## Basics of Supply Chain Management

Dates: Tuesdays, April 27 - June 29  
(10 weeks)

Time: 6:00 p.m. - 8:00 p.m

Place: UB Amherst Campus-Bonner Hall 414

Cost: \$320 APICS Members / \$350 Non-Members  
(Includes Student Guide)

Recommended book:

Introduction to Materials Management - \$75

Instructor: Dave Pontrello, CPIM

Topics Include:

- Master Planning
- Material and Capacity Requirements Planning
- Inventory Management
- Physical Distribution
- Purchasing and Quality Management
- Just In Time

## Strategic Management of Resources

Dates: Wednesdays, April 28 - June 30  
(10 weeks)

Time: 6:00 - 8:00 p.m

Place: UB Amherst Campus-Bonner Hall 414

Cost: \$320 APICS Members / \$350 Non-Members  
(Includes Student Guide)

Recommended book:

Production and Inventory Management - \$90

Instructor: Ed George, CFPIM

Topics Include:

- Aligning the Resources with the Strategic Plan
- Configuring and Integrating the Operating Processes to Support the Strategic Plan
- Implementing Change



## APICS Certification Review Class Spring 2004 Registration Form

The Buffalo Chapter of APICS is offering classes to help prepare students for the APICS National certification exams and to increase their knowledge in the areas of production and inventory management.

*I would like to register for the following class(es):*

**Classes:      \$320 APICS Members  
                     \$350 Non-APICS Members**

- Basics of Supply Chain Management \$ \_\_\_\_\_
- Strategic Management of Resources \$ \_\_\_\_\_

### Recommended Books

- Introduction to Materials Management  
(Basics & Detailed) \$ 75.00
- Production and Inventory Management  
(Strategic) \$ 90.00
- APICS Dictionary \$ 25.00

### Test Voucher - \$110 per test

\_\_\_\_\_ Quantity \$ \_\_\_\_\_

**TOTAL \$ \_\_\_\_\_**

**Name** \_\_\_\_\_

**APICS Member ID#** \_\_\_\_\_

**Company** \_\_\_\_\_

**Address** \_\_\_\_\_

**City/State/Zip** \_\_\_\_\_

**Phone** \_\_\_\_\_ **Fax** \_\_\_\_\_

**E-Mail** \_\_\_\_\_

*Mail or fax this registration form to:*

Adele Waters  
121 Knob Hill Road  
Orchard Park, NY 14127  
Fax: 686-1493  
Email: Awaters@tycoint.com

**Make checks payable to:  
APICS Buffalo Chapter and either give to  
instructor the first night of class or  
mail to Adele at the above address with  
a copy of your registration form.**