

"MISSION STATEMENT: To educate and promote professionalism to meet the Resource Management needs of Western New York Organizations."

APICS



Educational Society for Resource Management

Monthly Newsletter • Buffalo Chapter No. 21

May 2004

Next PDM:

**Thursday,
May 20, 2004**

Holiday Inn - Buffalo Airport
4600 Genesee Street, corner of Holtz

Dinner/Program

Networking & Cash Bar: 5:30-6:15 p.m.

Dinner: 6:15 p.m.

Speaker to Follow @ 7:00 p.m.

Menu

French Onion Soup

Caesar Salad

Warm Rolls & Butter

Entree choice:

Chicken Parmesan with Angel Hair Pasta
or

Open Strip Steak over Garlic Toast

Au Gratin Potatoes

Broccoli Polonaise

Chocolate Mousse

Coffee, Tea, Decaf

Vegetarian meal available upon request.

Cost

\$25.00 Members

\$30.00 Guests

\$15.00 Students

\$15.00 Unemployed or Retired Members

For reservations,
log-on to www.apics-buffalo.com

or call APICS at

PPM Officer, Center,

648-0972 or fax 646-1599.

Reservations by May 17 please.

*Please let us know your entree choice
when making your reservation.*

Program:

Lean Supply Chain



Following the evening's discussion you should have answers to some or all of the following questions:

- What is: "The Lean Supply Chain"?
 - ◆ Destination or Philosophy?
 - ◆ Where can I buy one?
- How is it different than, or the same as, all the "Alphabet Soup" solutions?
 - ◆ What are the benefits?
 - ◆ What are the costs?
 - ◆ Who's doing it?
- How can I tell if it's right for us?
- What are the benefits?
- How do I get started?
- Can I do a trial?
- Who needs to be involved?
- What does it cost?
- How long will it take?
- Resource requirements?
- Is it worth it?
- How will I know?

Speaker:

Robin Lindgren, CFPIM

A recognized authority in the broad subject area of Lean Supply Chain. He has experience in all aspects of the supply chain as a direct practitioner and executive, as well as, a nationwide consultant to manufacturing and service companies.

He has facilitated the implementation of countless Lean applications in process, discrete, and batch environments, across diverse industries including; furniture, pharmaceuticals, chemicals, computers, molding, plating, glass, refractories, metal, wood, paper, etc.

Prior to consulting, he was a successful senior executive in the Fortune 100 arena, and a chief executive in Buffalo.

He holds an MBA from Dartmouth College and a BSEE from UNH and is a certified Lean Sensei and Six Sigma Black Belt in addition to APICS certification.

APICS -Educational Society for Resource Management • Buffalo Chapter #21

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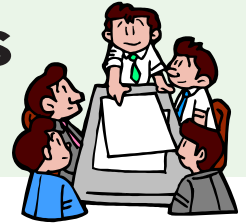
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President's Message



Hello Buffalo members and non-members,

Well, it's that time of year again. The May newsletter is the last one of the 2003 - 2004 APICS year. The PDM on May 20th will be the final PDM of the year. This will also be my final President's message as this is my final year as President. The past two years have been challenging but fun. I would like to thank all of you who supported the chapter over the last two years, especially the Board of Directors and committee members. I also want to thank the companies in the area who have supported the APICS chapter through promoting PDM, seminar, and educational class attendance as well as allowing the BOD to use their facility for our meetings.

Our PDM on April 21st at the Niagara Aerospace Museum was a lot of fun and educational. The Niagara Frontier's place in aerospace history is extensive and shown very well in this museum. The buffet dinner at the Niagara Casino was, as usual, fantastic. The business part of the evening consisted of the nominations for the elected officers of the Board of Directors. The new officers, all unopposed nominations, are Frank Queeno for President, Wayne Forrest for Vice-President, Adele Waters for Secretary, and Mike Ervin for Treasurer. Congratulations to the new officers. They will begin their term on July 1, 2004.

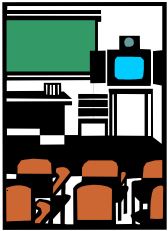
As I leave the presidency, I'd like to take a quick look into the future. The plans have begun for APICS to form an alliance with other professional organizations in the area, representing IT, QC, and Purchasing. This will increase the educational, networking, and social opportunities for the APICS member. Look for more announcements this summer.

I look forward to seeing all of you next year and hope to still be involved in the chapter. Once again, thanks for the support. That's all for now,

Ed George, CFPIM

This newsletter is published monthly by the APICS Organization, Buffalo Chapter 21, whose membership totals over 300 professionals, educators and students in the Western New York area involved in the Production and Inventory Management Field (P&IM) and resource management. APICS is over 50 years old and provides its members opportunities to attain job skills and knowledge that will set them apart from others through seminars, workshops, conferences, exhibitions and meetings. APICS and the Board of Regents of the University of the State of New York have made it possible for you to earn college credit for passing APICS' CPIM and CIRM examinations.





Fall 2004 APICS-Buffalo Certification Classes



Basics of Supply Chain Management

Dates: Tuesdays, Sept. 21 - Nov. 30, 2004
(10 weeks)
Time: 6:00 p.m. - 8:00 p.m.
Place: UB Amherst Campus-Bonner Hall 414
Cost: \$320 APICS Members / \$350 Non-Members
(Includes Student Guide)

Recommended book:
Introduction to Materials Management - \$75

Instructor: TBD

Topics Include: Master Planning
Material and Capacity Requirements Planning
Inventory Management
Physical Distribution
Purchasing and Quality Management
Just In Time

Master Planning of Resources

Dates: Tuesdays, Sept. 21 - Nov. 30, 2004
(10 weeks)
Time: 8:00 - 10:00 p.m.
Place: UB Amherst Campus-Bonner Hall 414
Cost: \$320 APICS Members / \$350 Non-Members
(Includes Student Guide)

Recommended book:
Production and Inventory Management - \$90

Instructor: TBD

Topics Include: Master Schedules
Managing of Demand to Resources
CRP Process
MRP and Control Systems

Execution and Control of Operations

Dates: Thursdays, Sept. 23 - Dec. 2, 2004
(10 weeks)
Time: 7:00 - 9:00 p.m.
Place: UB Amherst Campus-Bonner Hall 414
Cost: \$320 APICS Members / \$350 Non-Members
(Includes Student Guide)

Instructor: TBD

Topics Include:
Planning, Execution, and Control Overview
Authorizing, Executing and Reporting Activities
Scheduling Production and Process Operations
Evaluation Performance and Providing Feedback

**Plan ahead;
look for registration materials
in August.**

APICS-Buffalo Chapter 2004-2005 Officers

President: Frank Queeno

Vice President: Wayne Forrest

Treasurer: Mike Ervin

Secretary: Adele Waters



ASQ has invited us to attend their
Tour of Murray's Nursery on
June 17 with (optional) dinner to
follow at Danny's South.
Call Bill Helfrich @ 662-7927
for details.

ECC ERIE COMMUNITY COLLEGE
your future begins here

**ECC offers a variety of manufacturing related
professional development courses needed in
today's workplace. Offered for the Fall 2004
semester are:**

MN 100 Machine Tools
MN 105 Computer Applications
MN 125 Statistical Process Control
MN 210 Industrial Inspection
MN 215 Production Control
IT 998-51 Mold Design I (injection molding)
IT 998-52 Plastics Processes I (injection molding)
IT 998-53 Six Sigma (tailored for small shops)
IT 998-54 Lean Manufacturing-
(tailored for small shops)
IT 998-55 Fundamentals of Inventory Control -
(APICS course)

For more information on these courses and
other learning opportunities, contact Erie
Community College, Manufacturing/
Industrial Technology Department:
Phone 716-851-1508 or e-mail
pietraszewski@ecc.edu

APICS-Buffalo & Rochester Chapters present...

Lean Supply Chain Management

Winning with Speed and Cost



Workshop Leader:

Bob Abair

Robert Abair Associates, Inc.

Wednesday, June 9, 2004

Holiday Inn, Batavia

Member fee: \$175

Non-Member fee: \$195

Benefits and objectives of this workshop include:

- Defining "lean" in the factory to reduce lead time and cost
- Developing "lean" Supply Chain Partners to streamline the supply chain
- Creating incentives to suppliers to support an aggressive "lean" program
- Leveraging - "value mapping" as the "structural tool" for supplier negotiation (cost, quality, speed)
- Reducing inventory, eliminating bottlenecks, and reducing cost while delivering added value to your customers.

Integrating and managing the supply chain can provide your business with significant advantages. Since the majority of your costs are in the supply chain, aggressively attacking these costs can provide a competitive advantage to you and your customers. In order to streamline the supply chain, non-value added activities must be eliminated.

However, many businesses have not taken advantage of this opportunity. They continue to believe that negotiating price and quoting from multiple suppliers will somehow, lower costs.

This one-day intensive workshop will outline the concept of integrating and aligning your suppliers with your factory operations.

For full brochure and registration information, visit one of the APICS websites at www.apicsr.org or www.apics-buffalo.com